

Passguide .HP2-H35.50 questions






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Passing Score: 800
Time Limit: 120 min
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HP2-H35

Sales Essentials of HP Workstations

-  Many new questions are added, Good for review go ahead and pass the exam now.
-  It was one and only which took me towards the biggest success without finding too much issues or worries in any way.
-  It is a great resource for studying for the exam. It showed me where I was weak and what I needed to study on my own.
-  I'm sure glad that I used it. Even though I knew the material, the exam questions were worded in a very tricky way. These tests got me over that last hump and I easily passed the written exam.
-  I liked it very much. The content in both products provides exactly what you need to pass.

Exam A

QUESTION 1

Which factors most often dictate the end user's display needs? (Select three.)

- A. Market
- B. Computing system
- C. Ergonomics g workflow g industry
- D. Network capabilities

Correct Answer: ABD

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 2

What is the computational creation and manipulation of visual data?

- A. NAND technology
- B. Scanning technology
- C. Graphics technology
- D. Printing technology

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

actual answer.

QUESTION 3

How is a graphic processing unit (GPU) different from a central processing unit (CPU)?

- A. A GPU has a larger cache
- B. A GPU has fewer cores.
- C. A GPU is more highly parallel.
- D. A GPU is task-oriented.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 4

Which environmental rating do HP Z displays have?

- A. Energy Star
- B. HERS rating
- C. Common Criteria Certified
- D. EPEAT

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 5

What is a feature of an Ultrabook?

- A. Thunderbolt 2
- B. DreamColor
- C. mil spec rated
- D. thin and light design

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 6

Which all-in-one would fit a civil engineer who needs as much reliable memory as possible?

- A. HP EliteDesk 800

- B. HP 21 workstation
- C. HPZ230
- D. HP EliteOne 800

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 7

What are military standard 810 tests?

- A. Standardized tests that prove the integrity and security of the product development processes
- B. Testing that charges and discharges system capacitors many times per second to assure durability
- C. Tests that cover extreme temperatures, bumps, vibrations, and high humidity
- D. Testing that proves the integrity of the data processing system

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 8

How is the reliability of a storage device measured?

- A. Mean time between failures
- B. By read/write or seek speed
- C. Total bytes written
- D. Per megabyte

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

absolute answer.

QUESTION 9

What usages are HP EliteBooks best suited for in healthcare settings?

- A. GPU computing
- B. Secure computing environment
- C. Patient data and record keeping
- D. Mission critical PC appliance

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 10

Which HP workstation is ideal for protecting and centralizing data?

- A. HP Z230 workstation
- B. HP Z desktop workstation
- C. HP DL380Z virtual workstation
- D. HP ZBook mobile workstation

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 11

How can HP workstations benefit customers who have traditionally used business desktops in the geospatial market?

- A. By ensuring that customer data is secure and private
- B. By relieving bottlenecks that slow down data prep and analysis of large data sets
- C. By providing ISV certified support for Microsoft Office applications
- D. By providing Thunderbolt technology that improves the speed of international communications

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 12

Which government worker is a prospect for an HP workstation over an HP business desktop?

- A. A transportation engineering officer
- B. An IRS tax accountant
- C. An elected official
- D. A policy maker

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

appropriate answer.

QUESTION 13

Which factor can impact the performance of a storage component?

- A. Processor choice
- B. Humidity
- C. Power supply limitations
- D. Protocol limitations

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 14

Which product is optional with HP workstations?

- A. HP SpacePilot 3D mouse

- B. HP Performance Advisor
- C. HP Sure Start
- D. HP Remote Graphics Software

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 15

What is a graphic processing unit?

- A. The core processor for the operating system
- B. The Kernel that supports graphics software, such as 3D CAD
- C. The firmware processor in an HP MFP
- D. A processor that is specialized for processing graphics operations

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 16

What are the five key factors that equate to customer requirements for storage components?

- A. Return on Investment, capability, expandability, and total cost of ownership
- B. Efficiency, return on investment, ecology, risk management, and cost
- C. Cost, accuracy, readability, speed, and expandability
- D. Performance, cost, capacity, reliability, and security

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 17

What is a key value to customers in product development who use complex applications, such as Autodesk?

- A. Network manageability
- B. System designed for recyclability
- C. Display privacy
- D. ISV certifications

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 18

Why do geospatial customers need the processing power of HP ZBook Mobile Workstations?

- A. because they often perform their work with large data sets in the field
- B. because they often create Web page layouts
- C. because they require extremely accurate color gamuts
- D. because they analyze large financial databases

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 19

Which workers are ideal prospects for HP EliteBooks?

- A. Accounting personnel
- B. People who need 24/7 reliability
- C. Autodesk Building Design Suite users
- D. Bentley MicroStation users

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 20

Which energy efficiency rating do HP Z displays have?

- A. EPEAT
- B. HERS
- C. Common Criteria
- D. Energy Star

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

well answered.

QUESTION 21

What is a key differentiator for HP workstations over HP business desktops?

- A. Choice of security features
- B. Comprehensive manageability features
- C. Form factor choices
- D. ISV certifications

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 22

What is a benefit of hybrid graphics for HP ZBooks?

- A. Capability of using integrated and discrete graphics at the same time

- B. Provides graphics that use battery power and external power at the same time
- C. Offers the power of discrete graphics when you need it and battery life extension when you don't
- D. Enables digital and analog graphics in the same image

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 23

Which HP workstation fits into an HP ProLiant infrastructure?

- A. HPZ230
- B. HPZ1
- C. HP2B00K14
- D. HP DL380Z

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

best suitable answer.

QUESTION 24

Which HP Workstation is available as an expandable tower or as a flexible and versatile small form factor?

- A. HP Z620
- B. HP Z230
- C. HP Z820
- D. HP Z420

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 25

Which HP mobile workstation is an Ultrabook?

- A. HPZBook14
- B. HPZBook15
- C. HP2Book16
- D. HPZB00k17

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 26

What is HP Product Finder?

- A. An HP solution that keeps customers working and maximizes productivity
- B. An hp tool that helps determine which workstation is the most appropriate depending on workflow and provides recommended configurations
- C. An HP tool that configures a workstation and quickly provides a thorough and accurate understanding of system
- D. Resources and settings Q an HP tool that enables real-time collaboration for developing product graphics files

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 27

What does the suffix x indicate in the model names of HP 224x and HP Z27x Z displays?

- A. DreamColor
- B. CMYK compatibility
- C. Thunderbolt
- D. Display Port 1.1

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 28

What are the types of high performance computing?

- A. all-in-one, small form factor, large form factor
- B. remote, pass through GPU, and Virtualized GPU
- C. OS specific, OS agnostic, and OS dependent
- D. HPC cluster, dedicated supercomputer, HPC cloud, and workstation based

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 29

How do HP workstations meet the need for system and data integrity?

- A. They have proven Raschig Ring technology to secure and retain data.
- B. They have ISV certifications and are tested beyond industry standards.
- C. They minimize energy consumption and maximize recyclability.
- D. They have NIST certifications and military standard testing.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

definite answer.

QUESTION 30

What are the two major types of professional graphics?

- A. Electronic and physical

- B. Integrated and discrete
- C. Automated and manual
- D. Digital and analog

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 31

How do HP workstations improve a user's return on investment?

- A. Providing the lowest possible purchase price
- B. Installing 32-bit operating system
- C. Incorporating high reliability components
- D. Having a selection of form factors

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 32

Which customer need is a better prospect for an HP ZBook?

- A. Office suite
- B. 24/7 usage
- C. Administration
- D. Corporate managed IT environments

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 33

What is HP Z TurDo Drive?

- A. a PCIe SSD that offers significantly greater performance than a SATA SSD at a comparable price point
- B. Port that offers four times the bandwidth of a USB 3.0 port at a similar cost
- C. An energy efficiency value add that reduces energy costs by 50%
- D. A processor performance upgrade that speeds up data processing time at a lower cost than a faster processor

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 34

Which customer segment is a gray area as a prospect for either an HP EliteBook or an HP ZBook?

- A. Corporate managed IT environments
- B. Animation and special effects
- C. CAD product developers
- D. Power office professionals

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 35

Who are good candidates for HP Z displays (Select two.)

- A. Mac users who want accurate color and picture detail
- B. office administrators who want displays with the smallest footprints
- C. counter workers who need narrow angle displays for privacy
- D. mobile Android users who want accurate touch displays
- E. PC users who want multiple displays

Correct Answer: BE

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 36

Which value added solution comes with HP workstations and does not come with HP business desktops or all-in-ones?

- A. Intel vPro
- B. HP Remote Graphics software
- C. HP Control Center
- D. HP Smart Update solution

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 37

Which feature is an added value of HP Z1 workstations over HP EliteOneAiO computers?

- A. DreamColor
- B. 30-inch diagonal screen
- C. Touch screen
- D. Professional graphics

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Explanation:

References:

QUESTION 38

How is the performance of a storage device measured?

- A. Mean time between failures
- B. Total bytes written q by
- C. Read/write or seek speed
- D. per megabyte

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 39

Which commercial display trend does HP 2 displays support?

- A. Ultra wide viewing angles
- B. Firewire connectivity
- C. Heavy duty metal backing
- D. lightweight portability

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 40

Which notebook feature is Ideal for customers In media and entertainment and Is available as an option only withHPZBcks?

- A. HP DreamColor
- B. ten key pad
- C. HP Sure Start
- D. multi-touch pad

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 41

What is the difference between sequential and random read/write storage?

- A. Sequential read/write is best for notebooks, while random read/write is best for desktops.
- B. Sequential read/write is best for large file access, while random read/write is best for database access or small updates to large files.
- C. Sequential read/write is best for desktops, while random read/write is best for notebooks.
- D. Sequential read/write is best for database access or small updates to large files, while random read/write is best for large file access.

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Explanation:

QUESTION 42

Which feature is available for HP mobile workstations and not available for high-end HP business notebooks?

- A. Windows 8.1
- B. 14-inch display
- C. 17-inch display
- D. dual-core processors

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

fine answer.

QUESTION 43

Why is healthcare a target market for HP workstations?

- A. Healthcare providers process graphically-intensive technologies, such as X-rays and CT scans.
- B. Healthcare office workflows require simplified computing technology.
- C. Healthcare is print-intensive and needs computers that can handle large print jobs.
- D. Healthcare buyers are price-conscious, especially with patient check-in kiosks.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 44

What does HP's commitment to delivering better performance and innovation help you to do?

- A. Sell against the competition by beating their price.
- B. Select the best HP EliteBook to meet the customer's needs.
- C. Offer deep volume discounts.
- D. Communicate values other than price.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 45

Which qualities are the focus when moving from HP EliteDesk computers to HP workstations?

- A. Security, form factor, and ergonomics
- B. Durability, configurability, and extendibility
- C. Reliability, performance, and expandability
- D. Footprint, efficiency, and power

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 46

Which industries are strong candidates for HP workstations? (Select two.)

- A. Oil and gas
- B. Digital media and entertainment
- C. Retail floor sales
- D. Office administration Q internet sales

Correct Answer: BD

Section: (none)

Explanation

Explanation/Reference:

right answer.

QUESTION 47

What message is key to the value of HP workstations?

- A. Top of the line performance at a cost below the competition's entry level system
- B. Thunderbolt 2 technology included with every HP Z workstation
- C. Optional solutions, such as HP Performance Advisor and HP Sure Start
- D. Performance, innovation, reliability, and expandability beyond desktop computers

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 48

Which option is available on an HP 21 AiO that is not available on an HP EliteOne 800 AiO series computer?

- A. Wireless mouse
- B. USB 3.0 charging port
- C. touchscreen
- D. Gorilla glass

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 49

What are the three dominant virtual workstation models?

- A. HPC cluster dedicated supercomputer. HPC cloud and workstation based
- B. OS specific. OS agnostic, and OS dependent
- C. Remote, pass through GPU, and Virtualized GPU
- D. All-in-one, small form factor, large form factor

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

References:

QUESTION 50

Why choose one HPC workstation solution over another?

- A. Primarily driven by skills
- B. Primarily driven by costs
- C. Primarily driven by capabilities
- D. Primarily driven by application support

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

appropriate answer.