Number: PL-200
Passing Score: 800
Time Limit: 120 min
File Version: 1.0

PL-200

Microsoft Power Platform Functional Consultant (beta)

Configure the Common Data Service

Question Set 1

QUESTION 1

HOTSPOT

The owner of a company needs to know who signs into the system.

You need to ensure that the owner can view the user audit logs.

Where does each action need to be performed? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Action	Location
Activate user auditing.	
	System Settings
	Personal Settings
	Customize the System
	Microsoft 365 Compliance
View the user audit logs.	
	Advanced Find
	Individual record
	User Summary report
	Microsoft 365 Compliance

Correct Answer:

Answer Area

Action	Location
Activate user auditing.	▼

System Settings
Personal Settings
Customize the System
Microsoft 365 Compliance

View the user audit logs.	▼

Advanced Find
Individual record
User Summary report
Microsoft 365 Compliance

Section: (none)
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/power-platform/admin/audit-data-user-activity

QUESTION 2 HOTSPOT

You are a Dynamic 365 administrator. You create a new solution in Dynamics 365.

You need to help end users understand which actions to take next and ensure that user interaction occurs in manageable steps.

Which actions should you perform? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	Action
Guide the user with actions to take.	▼
	Configure views and charts.
	Configure business process flows.
	Configure workflows.
Ensure user interaction in manageable steps.	▼
	Configure the timeline on the form.
	Configure each stage with the actions that needs to be completed.
	Configure Insights.

Correct Answer:

Answer Area

Requirement	Action
Guide the user with actions to take.	▼
	Configure views and charts.
	Configure business process flows.
	Configure workflows.
Ensure user interaction in manageable steps.	▼
	Configure the timeline on the form.
	Configure each stage with the actions that needs to be completed.
	Configure Insights.

Section: (none)
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/customerengagement/on-premises/customize/business-process-flows-overview

QUESTION 3
You create a Power Apps portal to provide training and documentation for students. Students create a profile on the portal and then select and pay for courses.

You plan to add free courses to the training portfolio. Free courses must be automatically available to all students when they sign in.

You need to assign default permissions to students.

What should you do?

A. Create a Students web role and set the Authenticated Users Role option to **true**. Assign the web role to each registered user.
B. Create an entity for managing free courses. Create entity permission records to provide access to entity records for free courses and assign the entity permissions to users when they register on the portal for the first time.
C. Create an entity for managing free courses. Create a Students web role and set the Authenticated Users role option to **true**. Create appropriate entity permissions to access the free course entity records and assign the entity permissions to the web role.

Correct Answer: A
Section: (none)
Explanation

Explanation/Reference:

QUESTION 4

HOTSPOT

You create workflows to automate business processes.

You need to configure a workflow to meet the following requirements:

▪ Be triggered when a condition is met.
▪ Run immediately.
▪ Perform an action when a condition is met.

You need to create a workflow that automatically sends emails based on a mail merge template. To answer, select the appropriate configuration in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Workflow Requirement	Configuration Option
Be triggered when a condition is met.	▼
	Publish workflow.
	Subject contains data.
	Trigger when a Power Automate button is pressed.
Run immediately.	▼
	Approve the workflow.
	Configure the workflow to run now.
	Configure child workflow to run now.
Perform an action when a condition is met.	▼
	Send an email.
	View chart.
	Update a security role.

Correct Answer:

Answer Area

Workflow Requirement	Configuration Option
Be triggered when a condition is met.	▼
	Publish workflow.
	Subject contains data.
	Trigger when a Power Automate button is pressed.
Run immediately.	▼
	Approve the workflow.
	Configure the workflow to run now.
	Configure child workflow to run now.
Perform an action when a condition is met.	▼
	Send an email.
	View chart.
	Update a security role.

Section: (none)
Explanation

Explanation/Reference:

QUESTION 5 HOTSPOT

You are a Dynamics 365 Customer Service administrator.

You need to configure the following automation for the sales team:

- Send an email when the status changes on an Opportunity.
- Text the sales manager when an Opportunity is created.
- Create a Wunderlist task when an Opportunity is open for 30 days.

Which tool should you use for each requirement? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Automation	Tool
Email when the status changes.	⌄
	Dynamics 365 workflow
	Microsoft Flow
	Business Process Flow
Text when the Opportunity is created.	⌄
	Dynamics 365 workflow
	Microsoft Flow
	Business Process Flow
Create a Wunderlist task.	⌄
	Dynamics 365 workflow
	Microsoft Flow
	Business Process Flow

Correct Answer:

Answer Area

Automation	Tool
Email when the status changes.	**Dynamics 365 workflow** / Microsoft Flow / Business Process Flow
Text when the Opportunity is created.	Dynamics 365 workflow / **Microsoft Flow** / Business Process Flow
Create a Wunderlist task.	Dynamics 365 workflow / **Microsoft Flow** / Business Process Flow

Section: (none)
Explanation

Explanation/Reference:

QUESTION 6
A company uses Common Data Service to manage prospects. The company has a business process flow named BPFA that is associated with the Prospect entity to streamline the prospect management process.

You add a field named Category to the Prospect entity. You create additional business process flows. You apply the business process flows to Prospect records based on the selected category. Users can switch to any other newly configured business process flows but must not use BPFA.

You need to configure the solution.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

A. Remove all of the privileges for BPFA.
B. Use a business rule to prevent users from switching to BPFA.
C. Deactivate BPFA.
D. Change the display order of the business process flows to move BPFA to the bottom of the list.

Correct Answer: AC
Section: (none)
Explanation

Explanation/Reference:

QUESTION 7
You are creating a business rule to implement new business logic.

You must apply the business logic to a canvas app that has a single screen named Screen1.

You need to configure the scope for the business rule.

Which scope should you use?

A. Screen1
B. Entity
C. All Forms
D. Global

Correct Answer: B
Section: (none)
Explanation

Explanation/Reference:
Explanation:
Note: Some terminology has changed. Entity is now Table. If you're building a Canvas app, you must use table (entity) as the scope.

Reference: https://docs.microsoft.com/en-us/powerapps/maker/common-data-service/data-platform-create-business-rule

QUESTION 8
HOTSPOT

You are a Dynamics 365 Customer Services administrator. You have a Production instance and Sandbox instance.

Users record Production instance data in the Sandbox instance.

You need to ensure that the users only record data in the Production instance.

Which security function needs to be edited to prevent access to the Sandbox? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Application area	Security function
Microsoft 365 admin center	▼
	Roles
	Groups
	Licenses
	Access rights

Dynamics 365 Sandbox instance	▼
	Roles
	Groups
	Access rights

Correct Answer:

Answer Area

Application area	Security function
Microsoft 365 admin center	▼
	Roles
	Groups
	Licenses
	Access rights

Dynamics 365 Sandbox instance	▼
	Roles
	Groups
	Access rights

Section: (none)
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/power-platform/admin/control-user-access

QUESTION 9
You must create a new entity to support a new feature for an app. Entity data will be transactional and will be associated with business units.

You need to configure entity ownership.

Which entity ownership type should you use?

A. user or team owned
B. organization-owned

C. none

D. business-owned

Correct Answer: A
Section: (none)
Explanation

Explanation/Reference:

QUESTION 10
HOTSPOT

You need to ensure that there are no leads for a customer before you create a new opportunity for the customer.

How can you use duplicate detection rules to achieve this goal? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Duplicate detection rule criteria	Value
Base record type	▼
	Lead
	Account
	Opportunity
Base record field	▼
	Topic
	Account
	Originating Lead

Correct Answer:

Answer Area

Duplicate detection rule criteria	Value
Base record type	▼
	Lead
	Account
	Opportunity
Base record field	▼
	Topic
	Account
	Originating Lead

Section: (none)
Explanation

Explanation/Reference:

QUESTION 11
A car dealership has a Dynamics 365 Sales environment for its sales company and another environment for its leasing company.

Users in one environment must not be able to see the other environment.

You need to grant salespeople access to the sales company environment.

What should you do?

A. Add salespeople to an Office 365 security group.
B. Add salespeople to a security role.
C. Set privileges.

D. Set app security.

Correct Answer: A
Section: (none)
Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/power-platform/admin/control-user-access

QUESTION 12
You are a Dynamics 365 administrator for a veterinarian clinic.

On the client appointment form, there is a dropdown field for clients to select their type of pet. If a client selects the option Other, the veterinarian wants a text field to appear so that additional details can be added.

You need to create a dynamically visible field.

What should you configure?

A. field visibility on the form
B. workflow
C. business process flow
D. business rule

Correct Answer: D
Section: (none)
Explanation

Explanation/Reference:
Create apps by using Power Apps

Question Set 1

QUESTION 1

DRAG DROP

You must create a form for team members to use. The form must provide the ability to:

- Lock a field on a form.
- Trigger business logic based on a field value.
- Use existing business information to enhance data entry.

You need to implement business rule components to create the form.

Which components should you use? To answer, drag the appropriate components to the correct requirements. Each component may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Components	Answer Area	
Actions	**Requirement**	**Component**
Conditions	Lock a form field.	Component
Recommendation	Trigger business logic based on a field value.	Component
	Leverage existing business information to enhance data entry.	Component

Correct Answer:

Components	Answer Area	
Actions	**Requirement**	**Component**
Conditions	Lock a form field.	Actions
Recommendation	Trigger business logic based on a field value.	Conditions
	Leverage existing business information to enhance data entry.	Recommendation

Section: (none)
Explanation

Explanation/Reference:

QUESTION 2
You have a form that displays a custom field from an entity.

A customer wants to restrict users from filtering on the custom field.

You need to prevent users from filtering the field in Advanced Find.

What should you modify?

A. Fields in the Edit Filter Criteria option of the Quick Find view
B. the Field Security field on the Field Properties form
C. a searchable field on the Field Properties form
D. Fields in the Add Find Columns option of the Quick Find view

Correct Answer: C
Section: (none)
Explanation

Explanation/Reference:
Reference:
https://community.dynamics.com/365/b/dynamics365apps/posts/kb-understanding-dynamics-365-field-s-searchable-property **QUESTION 3** HOTSPOT

You are designing a canvas app that connects to Common Data Service.

You need to configure the app to meet the requirements and ensure that the canvas app is available offline.

What should you implement? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point

Hot Area:

Answer Area

Requirement	Function
Pass values from the current screen when moving to another screen.	▼
	Navigate
	Back
	MovePrevious
Display data to a user when the app is offline.	▼
	LoadData
	LoadDateOffline
	ShowData

Correct Answer:

Answer Area

Requirement	Function
Pass values from the current screen when moving to another screen.	▼
	Navigate
	Back
	MovePrevious
Display data to a user when the app is offline.	▼
	LoadData
	LoadDateOffline
	ShowData

Section: (none)
Explanation
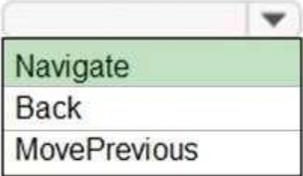
Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/powerapps/maker/canvas-apps/offline-apps

QUESTION 4
You have a canvas app that allows users to view, select, and purchase products. The app uses a Gallery control to display products and checkboxes that allow users to select products.

When users select items from the product catalog, they move to a different screen to complete a purchase.

Users must be able to clear all product selections when they click the button.

You need to configure the button.

What should you do?

A. Use the `Reset(Control)` formula and pass the gallery control as a parameter to the Reset formula.

B. Use the `Reload(Control)` formula and pass the gallery control as a parameter to the Reload formula.

C. Use the `ForAll()` function to iterate through each item of the Gallery and clear user selections.

D. Set the OnCheck value to populate a collection and the OnUncheck value to remove the item from the collection. Clear collection when the user selects the button.

Correct Answer: A
Section: (none)
Explanation

Explanation/Reference:

QUESTION 5 HOTSPOT

A company has a canvas app that includes the following screens: Screen1 and Screen2.

The OnVisible property for Screen1 contains the following expression.

```
Set(AgeGroups, ["1-25", "26-54", "55+"])
```

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
AgeGroups can be accessed from Screen1 and Screen2.	O	O
AgeGroups is a collection.	O	O
You can use the Update function to change values in AgeGroups.	O	O

Correct Answer:

Answer Area

Statements	Yes	No
AgeGroups can be accessed from Screen1 and Screen2.	○	◉
AgeGroups is a collection.	○	◉
You can use the Update function to change values in AgeGroups.	◉	○

Section: (none)
Explanation

Explanation/Reference:

QUESTION 6
DRAG DROP

You are a Dynamics 365 administrator.

You create a new app.

You need to create the site map for the app.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

Actions

Add a view.

Add a group.

Add an area.

Add a subarea.

Answer Area

Correct Answer:

Actions

Add a view.

Add a group.

Add an area.

Add a subarea.

Answer Area

Add an area.

Add a group.

Add a subarea.

QUESTION 7
You are a Dynamics 365 Customer Service system administrator.

Your organization does not permit the use of custom code for solutions.

You need to create a view that can be viewed by all users in an organization.

Where should you create the view?

A. Microsoft Excel template
B. Entities component of a solution
C. Microsoft Virtual Studio
D. Templates area

Correct Answer: B
Section: (none)
Explanation

Explanation/Reference:

QUESTION 8
DRAG DROP

You are a Dynamics 365 Customer Service help desk administrator.

Cases entered in forms require different types of data to be stored in different types of fields.

You need to create forms for each of the following case types:

Case type	Requirement
Case type A	A new case form that includes a timeline
Case type B	A new case form that includes a business process flow
Case type C	A new case form that can display case data on an interactive dashboard
Case type D	A new mobile-friendly case form that requires minimal fields for record creation
Case type E	A new mobile-friendly case form that displays the subject, case title, and status fields from a parent case

Which form types should you create? To answer, drag the appropriate form types to the meet the data entry requirements. Each source may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Form types	Answer Area	
quick create	**Case type**	**Form type**
main	Case type A	Form type
quick view	Case type B	Form type
card	Case type C	Form type
	Case type D	Form type
	Case type E	Form type

Correct Answer:

Form types		Answer Area	
		Case type	**Form type**
quick create		Case type A	main
main		Case type B	main
quick view		Case type C	main
card		Case type D	quick create
		Case type E	quick view

Section: (none)
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/customer-service/create-design-forms-customer-service-hub

QUESTION 9
DRAG DROP

You are a Dynamics 365 Customer Service developer.

A salesperson creates a chart.

You need to ensure that the chart is available to all users on the team.

Which actions should the salesperson perform? To answer, drag the appropriate actions to the correct users. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Actions		Answer Area		
Share the chart with the team.		**Step**		**Action**
Assign the chart to each person on the team.		1		Action
Export the user chart to Microsoft Power BI. Import it as a Power BI visualization.		2		Action
Export the user chart for import as a user chart.				
Export the user chart for import as a system chart.				

Correct Answer:

Actions		Answer Area		
Share the chart with the team.		**Step**		**Action**
Assign the chart to each person on the team.		1		Export the user chart for import as a user chart.
Export the user chart to Microsoft Power BI. Import it as a Power BI visualization.		2		Share the chart with the team.
Export the user chart for import as a user chart.				
Export the user chart for import as a system chart.				

Section: (none)
Explanation

Explanation/Reference:

QUESTION 10
HOTSPOT

You implement an editable grid for the Account entity.

The business team provides the following list of features that they would like you to implement:

- Group by or sort columns in the current view.
- Configure a business rule to show an error message.
- Edit values in calculated fields.
- Edit the Address composite field.
- Use the editable grid on mobile phones.

Which actions can you perform? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Action	Can be performed?
Group by or sort columns in the current view.	▼
	Yes
	No
Configure a business rule to show an error message.	▼
	Yes
	No
Edit values in calculated fields.	▼
	Yes
	No
Edit the Address composite field.	▼
	Yes
	No
Use the editable grid on mobile phones.	▼
	Yes
	No

Correct Answer:

Answer Area

Action	Can be performed?
Group by or sort columns in the current view.	Yes / No → **Yes**
Configure a business rule to show an error message.	Yes / No → **Yes**
Edit values in calculated fields.	Yes / No → **Yes**
Edit the Address composite field.	Yes / No → **No**
Use the editable grid on mobile phones.	Yes / No → **No**

Section: (none)
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/customerengagement/on-premises/customize/make-grids-lists-editable-custom-control Integrate Power Apps with other apps and services

Question Set 1

QUESTION 1

HOTSPOT

A company plans to implement AI Builder to add intelligence to several business processes.

Each business process uses different sources and produces different outputs.

You need to determine which AI Builder model types to use.

Which model types should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Recognition requirement	Model type
Identify a person's age in a paragraph when written using the pattern **twenty years old**.	▼ Entity extraction Text recognition Key phrase
Identify items and prices from an invoice.	▼ Form processing Text recognition Object detection

Correct Answer:

Answer Area

Recognition requirement	Model type
Identify a person's age in a paragraph when written using the pattern **twenty years old**.	▼
	Entity extraction
	Text recognition
	Key phrase
Identify items and prices from an invoice.	▼
	Form processing
	Text recognition
	Object detection

Section: (none)
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/ai-builder/form-processing-model-overview https://docs.microsoft.com/en-us/ai-builder/entity-extraction-overview

QUESTION 2 HOTSPOT

You configure an alert in Power BI.

You need to alert users when the value of a tile exceeds a threshold. To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Where should you configure the Power BI alert so that it triggers the process?

▼
Power BI
Common Data Service
Power Automate
Power BI admin portal

Who can see alerts configured for Power BI?

▼
The person who created the alert.
The dashboard owner and the person who created the alert.
Everyone who has access to the dashboard.
Everyone who has access to the Power BI instance.

Correct Answer:

Answer Area

Where should you configure the Power BI alert so that it triggers the process?

▼
Power BI
Common Data Service
Power Automate
Power BI admin portal

Who can see alerts configured for Power BI?

▼
The person who created the alert.
The dashboard owner and the person who created the alert.
Everyone who has access to the dashboard.
Everyone who has access to the Power BI instance.

Section: (none)
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/power-bi/create-reports/service-set-data-alerts

QUESTION 3
You are using Power BI to build a dashboard for a company.

You must make the dashboard available to a specific set of users, including employees and five external users. The number of employees that require access to the dashboard varies, but usually less than 100.

Employees and external users must not be permitted to share the dashboard with other users.

You need to share the dashboard with the employees and external users.

Which three actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

A. Create a dynamic distribution list. Add all users to the distribution group and use the list to share the dashboard.
B. Sign into the Power BI service. Open the dashboard and select **Share**.
C. Enter the individual email address of internal and external users.
D. Sign into Power BI Desktop. Open the dashboard and select **Share**.
E. Clear the **Allow recipients to share your dashboard (or report)** option.
F. Create a distribution group. Add all users to the distribution group and use the list to share the dashboard.

Correct Answer: BEF
Section: (none)
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/power-bi/collaborate-share/service-share-dashboards

QUESTION 4
You create a report by using Power BI Desktop and a Power BI dataset that is connected to Azure SQL Database.

Multiple groups of employees will use the report.

You need to ensure that each group of employees can see only data that pertains to their group.

What should you do?

A. Create and assign file security profiles.
B. Create and assign Common Data Service security roles.
C. Create and assign roles by using row-level security.

Correct Answer: C
Section: (none)
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/power-bi/collaborate-share/service-share-dashboards

QUESTION 5 HOTSPOT

A company uses Common Data Service to manage account and contact information.

The company plans to use the AI Builder model to make key business decisions.

You need to integrate prebuilt AI Builder models with Power Automate flows.

Which models should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Scenario	Model
Extract specific text from a PDF document.	Text recognition model Key phrase extraction model Text recognition model and key phrase extraction model
Determine the likelihood that customers will purchase additional products.	Sentiment analysis model Category classification model Entity extraction model Prediction model

Correct Answer:

Answer Area

Scenario	Model
Extract specific text from a PDF document.	▼
	Text recognition model
	Key phrase extraction model
	Text recognition model and key phrase extraction model
Determine the likelihood that customers will purchase additional products.	▼
	Sentiment analysis model
	Category classification model
	Entity extraction model
	Prediction model

Section: (none)
Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/ai-builder/prebuilt-sentiment-analysis

https://docs.microsoft.com/en-us/ai-builder/prebuilt-key-phrase

https://docs.microsoft.com/en-us/ai-builder/prebuilt-text-recognition

QUESTION 6
The sales manager receives a list of leads from a partner company monthly. The field names that are provided do not match the fields in Dynamics 365. A data map does not exist.

You need to import the leads without changing the data from the partner company.

What should you do?

A. Create a data map on the first import by using the Import Data wizard.
B. Add a template for Import Data.
C. Use Import File Translations.
D. Create a data map in Data Management.

Correct Answer: A

Section: (none)
Explanation

Explanation/Reference: Reference: https://docs.microsoft.com/en-us/dynamics365/customerengagement/on-premises/basics/import-accounts-leads-other-data

QUESTION 7
Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

You are a Dynamics 365 Sales administrator for a software company. The sales team wants to attach a large number of supporting documents to customer records, but management does not want to incur the cost of additional storage.

The company does not have any Office 365 application integrations enabled.

You need to recommend a storage solution that keeps storage costs low.

Solution: Enable server-based SharePoint integration.

Does this meet the goal?

A. Yes

B. No

Correct Answer: A
Section: (none)
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/power-platform/admin/set-up-dynamics-365-online-to-use-sharepoint-online

QUESTION 8
Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

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The company does not have any Office 365 application integrations enabled.

You need to recommend a storage solution that keeps storage costs low.

Solution: Enable OneNote integration.

Does this meet the goal?

A. Yes
B. No

Correct Answer: B
Section: (none)
Explanation

Explanation/Reference:

QUESTION 9
Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.
After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

You are a Dynamics 365 Sales administrator for a software company. The sales team wants to attach a large number of supporting documents to customer records, but management does not want to incur the cost of additional storage.

The company does not have any Office 365 application integrations enabled.

You need to recommend a storage solution that keeps storage costs low.

Solution: Enable OneDrive for Business.

Does this meet the goal?

A. Yes
B. No

Correct Answer: B
Section: (none)
Explanation

Explanation/Reference:

QUESTION 10
You are a Dynamics Sales administrator for a car dealership. The dealership uses only out-of-the-box functionality. When a new car is sold, the salesperson uses a Word template to generate a letter from the quote to thank the customer.

You need to determine if you can revise the template.

Which Word template change can you make?

A. Add the Discount field conditionally.
B. Format the table to have alternating color rows.
C. Format the Created On field to a long date format.
D. Add the address of the customer.

Correct Answer: D
Section: (none)
Explanation

Explanation/Reference:
QUESTION 11
You manage the Dynamics 365 Customer Service environment for an organization.

Microsoft SharePoint will not be deployed in the environment for a year.

You need to integrate Microsoft Office 365 solutions with the Dynamics 365 instance to help the sales team with internal collaboration efforts.

Which three solutions can you currently implement? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

A. Microsoft Skype for Business
B. Microsoft Exchange Online
C. Microsoft OneNote

D. Microsoft Yammer

E. Microsoft OneDrive for Business

Correct Answer: ABD
Section: (none)
Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/power-platform/admin/add-office-365-online-services