VCEûp

MB-920

Microsoft Dynamic 365 Fundamental Finance and Operations Apps (ERP)

VCEûp

Exam A

QUESTION 1

DRAG DROP

A company plans to implement Dynamics 365 Supply Chain Management.

Match each manufacturing strategy to its definition.

To answer, drag the appropriate manufacturing strategy from the column on the left to its definition on the right. Each manufacturing strategy may be used once, more than once, or not at all.

NOTE: Each correct selection is worth one point.

Select and Place:

Correct Answer:

Section: Describe Dynamics 365 Supply Chain Management Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-process-overview

QUESTION 2
HOTSPOT

A company uses Dynamics 365 Supply Chain Management. The company plans to implement Asset Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Correct Answer:

Section: Describe Dynamics 365 Supply Chain Management Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/objects/multi-level-objects

https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/objects/create-an-object

QUESTION 3
HOTSPOT

A company is evaluating Dynamics 365 Supply Chain Management.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Correct Answer:

**Section: Describe Dynamics 365 Supply Chain Management
Explanation**
Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/subcontracting

QUESTION 4
DRAG DROP

A company plans to implement Dynamics 365 Supply Chain Management.

You need to recommend manufacturing process types for the company.

What should you recommend? To answer, drag the appropriate manufacturing process types to the correct scenarios. Each manufacturing process type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Correct Answer:

Section: Describe Dynamics 365 Supply Chain Management Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/learn/modules/get-started-production-control-dyn365-supply-chain-mgmt/7-process-manufacturing https://adeelkhanaxian.wordpress.com/2020/09/22/process-manufacturing-vs-discrete-manufacturing/

QUESTION 5
A company plans to implement Dynamics 365 Supply Chain Management.

The company wants shop floor workers to register their daily work by using the production floor execution interface.

Which two activities can employees perform by using the tool? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

A. Schedule a production order.
B. Register scrap quantity during production.
C. Register raw material consumption.
D. Clock in and clock out.

Correct Answer: BD
Section: Describe Dynamics 365 Supply Chain Management Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-floor-execution-configure

https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-floor-execution-use

QUESTION 6
HOTSPOT

A company uses Dynamics 365 Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Correct Answer:

Section: Describe Dynamics 365 Supply Chain Management Explanation

Explanation/Reference:

Reference: https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/formulas-versions

QUESTION 7
A candle manufacturing company plans to use Dynamics 365 Supply Chain Management. The proportions of ingredients differ for each finished product.

You need to recommend a manufacturing type for the company.

Which type of manufacturing should the company implement?

A. Process
B. Lean
C. Discrete

Correct Answer: A
Section: Describe Dynamics 365 Supply Chain Management Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/learn/modules/introduction-dynamics-365-supply-chain-management/9-manufacturing

QUESTION 8
HOTSPOT

A company plans to use Dynamics 365 Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Correct Answer:

Section: Describe Dynamics 365 Supply Chain Management Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/learn/modules/introduction-dynamics-365-supply-chain-management/9-manufacturing

QUESTION 9
HOTSPOT

A company uses Dynamics 365 Supply Chain Management. The company wants to use SharePoint to manage documents from Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Correct Answer:
Section: Describe Dynamics 365 Supply Chain Management Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/power-platform/admin/configure-server-based-authentication-sharepoint-on-premises

https://docs.microsoft.com/en-us/power-platform/admin/manage-documents-using-sharepoint

QUESTION 10 An organization has two legal entities. Items may be sold by one company only or by both companies.

You need to recommend a solution to standardize the items across the legal entities.

What should you recommend?

A. Lifecycle Services
B. Item templates
C. Products and product masters
D. Product Insights

Correct Answer: C
Section: Describe Dynamics Finance
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/supply-chain/pim/tasks/release-product-product-master-legal-entities

QUESTION 11
HOTSPOT

A company uses Dynamics 365 Finance.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Account segments can be defined and used in an organization's chart of accounts.	O	O
You must have Project Operations in order to enter timesheets and expenses against a project.	O	O
Budget entries can be created from a Microsoft Excel workbook.	O	O

Correct Answer:

Answer Area

Statements	Yes	No
Account segments can be defined and used in an organization's chart of accounts.	◉	○
You must have Project Operations in order to enter timesheets and expenses against a project.	○	◉
Budget entries can be created from a Microsoft Excel workbook.	◉	○

Section: Describe Dynamics Finance
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/learn/modules/budgets-exchange-rates-dynamics-365-business-central/3-export-import

QUESTION 12
HOTSPOT

A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	○	○
You can create a payment proposal to select a set of invoices to pay for a payment batch.	○	○

Correct Answer:

Answer Area

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	◉	○
You can create a payment proposal to select a set of invoices to pay for a payment batch.	◉	○

Section: Describe Dynamics Finance
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/tasks/create-purchase-return-order https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/create-vendor-payments-payment-proposal

QUESTION 13
HOTSPOT

You are evaluating expense management capabilities in Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Enabling intercompany expenses allows workers employed by one legal entity to submit expenses for another legal entity in the same organization.	○	○
The Expense management mobile workspace allows workers to create, submit, and approve expense reports.	○	○

Correct Answer:

Answer Area

Statements	Yes	No
Enabling intercompany expenses allows workers employed by one legal entity to submit expenses for another legal entity in the same organization.	⦿	○
The Expense management mobile workspace allows workers to create, submit, and approve expense reports.	⦿	○

**Section: Describe Dynamics Finance
Explanation**

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-exp/intercompany-expense

https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-exp/expense-management-mobile-workspace

QUESTION 14
HOTSPOT

A company plans to implement Dynamics 365 Finance as their financial system. The company needs to know which features the system supports.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Configure separation of duties for tasks that must be performed by different users.	○	○
Automatic notification for approval when an invoice created is higher than $10,000.	○	○
Scheduled generation of financial statements.	○	○

Correct Answer:

Answer Area

Statements	Yes	No
Configure separation of duties for tasks that must be performed by different users.	⬤	○
Automatic notification for approval when an invoice created is higher than $10,000.	⬤	○
Scheduled generation of financial statements.	⬤	○

Section: Describe Dynamics Finance
Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/sysadmin/tasks/set-up-segregation-duties

https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/analytics/financial-reporting-intro

QUESTION 15
A company implements Dynamics 365 Finance.

Which two components can you use to create a financial dimension set?

Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

A. Derived dimension
B. Financial dimension
C. Main account
D. Account structure

Correct Answer: BC
Section: Describe Dynamics Finance
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/create-a-financial-dimension-set

QUESTION 16
HOTSPOT

A company is implementing expense management capabilities in Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can configure the system to use workflows for reviews of cash advance requests.	◯	◯
You can configure the system to allow employees to create and manage expense reports on behalf of another employees.	◯	◯

Correct Answer:

Answer Area

Statements	Yes	No
You can configure the system to use workflows for reviews of cash advance requests.	◉	◯
You can configure the system to allow employees to create and manage expense reports on behalf of another employees.	◉	◯

Section: Describe Dynamics Finance
Explanation

Explanation/Reference:
Reference: http://d365tour.com/en/microsoft-dynamics-d365o/trade-logistics-d365fo-en/cash-advance/

https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-exp/manage-expense-delegation

QUESTION 17 A company using Dynamics 365 Finance has determined they have been paying for products they did not receive.

You need to recommend a solution to prevent this from happening in the future.

What should you recommend?

A. Implement Accounts payable for three-way matching.
B. Activate change management.
C. Implement Accounts receivable for three-way matching.
D. Use the Vendor portal.

Correct Answer: A
Section: Describe Dynamics Finance
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/accounts-payable-invoice-matching

QUESTION 18
DRAG DROP

An organization consisting of several companies is implementing Dynamics 365 Finance. The organization views company and department data by geographical regions and business functions.

You need to recommend organization types for the company based on the requirements.

What should you recommend? To answer, drag the appropriate organization types to the correct scenarios. Each organization type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Correct Answer:

Section: Describe Dynamics Finance
Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/fin-ops/organization-administration/organizations-organizational-hierarchies

QUESTION 19
HOTSPOT

A company plans to implement Dynamics 365 Finance. The company wants to be able to perform the following actions:

▪ Calculate aged balances by customer.
▪ Create customer invoices that are not related to sales orders.

You need to explore accounting solutions for these business requirements.

What should you recommend? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	Option
Calculate aged balances by customer.	Customer invoices / Credit and collections / Free text invoices
Create customer invoices that are not related to sales orders.	Customer invoices / Credit and collections / Free text invoices

Correct Answer:

Answer Area

Requirement	Option
Calculate aged balances by customer.	▼
	Customer invoices
	Credit and collections
	Free text invoices
Create customer invoices that are not related to sales orders.	▼
	Customer invoices
	Credit and collections
	Free text invoices

Section: Describe Dynamics Finance
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/finance/accounts-receivable/collections-credit-accounts-receivable

https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-customer-invoices-free-text-invoices-and-pro-forma-invoices

QUESTION 20 An international services company is implementing
Dynamics 365 Finance.

You need to help the implementation team set up the app.

What must be created and configured first?

A. Business unit
B. Chart of accounts
C. Project
D. Legal entity

Correct Answer: B
Section: Describe Dynamics Finance
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/learn/modules/configure-chart-accounts-dyn365-finance/

QUESTION 21
HOTSPOT

A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can use a Microsoft Word template to export data from Dynamics 365 Finance.	○	○
The Dynamics 365 Finance Open in Excel experience allows users to edit and refresh data in Microsoft Excel.	○	○

Correct Answer:

Answer Area

Statements	Yes	No
You can use a Microsoft Word template to export data from Dynamics 365 Finance.	○	○
The Dynamics 365 Finance Open in Excel experience allows users to edit and refresh data in Microsoft Excel.	○	○

Section: Describe Dynamics Finance
Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/office-integration/customize-open-office-menu

QUESTION 22
DRAG DROP

A company implements Dynamics 365 Finance.

You need to recommend features that the company can use for integrated reporting scenarios.

Which feature should you recommend? To answer, drag the appropriate features to the correct scenarios. Each feature may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Correct Answer:

Section: Describe Dynamics Finance
Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/analytics/information-access-reporting

QUESTION 23

HOTSPOT

A company plans to implement Dynamics 365 Commerce.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can create separate payment methods and price groups for each retail store channel.	○	○
Modern Point of Sale (MPOS) devices can process sales even if the device has no network connectivity.	○	○

Correct Answer:

Answer Area

Statements	Yes	No
You can create separate payment methods and price groups for each retail store channel.	●	○
Modern Point of Sale (MPOS) devices can process sales even if the device has no network connectivity.	●	○

Section: Describe Dynamics 365 Commerce
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/channels-overview

https://docs.microsoft.com/en-us/dynamics365/commerce/mpos-or-cpos

QUESTION 24
HOTSPOT

A company plans to implement Dynamics 365 Commerce.

Some products must only be available in specific physical stores due to product weight and physical measurements.

You need to recommend a solution to meet the requirement.

What should you recommend? To answer, select the appropriate option in the answer area.

Hot Area:

Answer Area

Implement [▼] to restrict the products that are available at each physical location.

| promotions |
| product dimensions |
| product assortments |

Correct Answer:

Answer Area

Implement [▼] to restrict the products that are available at each physical location.

| promotions |
| product dimensions |
| product assortments |

Section: Describe Dynamics 365 Commerce
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/assortments

QUESTION 25
HOTSPOT

A customer wants to implement Dynamics 365 Human Resources to manage employee benefits.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Human Resources can manage reporting for sick time and vacation time.	○	○
Human Resources can manage compensation plans.	○	○
Human Resources can manage work schedules.	○	○

Correct Answer:

Answer Area

Statements	Yes	No
Human Resources can manage reporting for sick time and vacation time.	⊙	○
Human Resources can manage compensation plans.	⊙	○
Human Resources can manage work schedules.	○	⊙

Section: Describe Dynamics 365 Human Resources
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/human-resources/

QUESTION 26
DRAG DROP

A manufacturer uses Dynamics 365 Human Resources and Microsoft HoloLens to augment manufacturing tasks.

The company promotes five employees to a newly created position named quality assurance manager.

You need to use Dynamics 365 functionality to facilitate self-education and apply continuous improvement to the process.

What should you implement? To answer, drag the appropriate features to the correct requirements. Each feature may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Correct Answer:

Section: Describe Dynamics 365 Human Resources
Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview

QUESTION 27
A company implements the performance management feature in Dynamics 365 Human Resources.

Which performance management component can employees create by using the Employee Self-Service workspace?

A. Goals
B. Workflows
C. Performance reviews
D. Performance Journal

Correct Answer: D
Section: Describe Dynamics 365 Human Resources
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview

QUESTION 28
HOTSPOT

A company plans to implement Dynamics 365 Human Resources.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can assign the following status values to illness and injuries incidents: Open, In process, and Closed.	○	○
You can specify required physical activity types, physical effort, and required environmental conditions for a job.	○	○
You can add information about costs, treatments, and filings to reporting agencies to illness and injuries incidents.	○	○

Correct Answer:

Answer Area

Statements	Yes	No
You can assign the following status values to illness and injuries incidents: Open, In process, and Closed.	●	○
You can specify required physical activity types, physical effort, and required environmental conditions for a job.	○	●
You can add information about costs, treatments, and filings to reporting agencies to illness and injuries incidents.	●	○

Section: Describe Dynamics 365 Human Resources
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-personnel-maintain-employee-injury-illness-information

QUESTION 29
HOTSPOT

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can assign employees or contractors to user-defined tasks and subtasks on a project.	○	○
You can only associate one subproject with each project.	○	○

Correct Answer:

Answer Area

Statements	Yes	No
You can assign employees or contractors to user-defined tasks and subtasks on a project.	○	○
You can only associate one subproject with each project.	○	○

Section: Describe Project Operations
Explanation

Explanation/Reference:

QUESTION 30
HOTSPOT

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can define a role that includes the required competencies for a resource.	○	○
You can draft a work breakdown structure (WBS) by using initial resources assignments.	○	○

Correct Answer:

Answer Area

Statements	Yes	No
You can define a role that includes the required competencies for a resource.	●	○
You can draft a work breakdown structure (WBS) by using initial resources assignments.	●	○

Section: Describe Project Operations
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-resourcing

QUESTION 31
HOTSPOT

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can create project-based sales orders directly from a project record.	○	○
Project sales orders are automatically created or amended when you save item requirements for a project.	○	○

Correct Answer:

Answer Area

Statements	Yes	No
You can create project-based sales orders directly from a project record.	●	○
Project sales orders are automatically created or amended when you save item requirements for a project.	●	○

Section: Describe Project Operations
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-sales-orders

QUESTION 32
HOTSPOT

A company plans to implement Dynamics 365 Project Operations.

You need to recommend a capability that meets each requirement.

Which capability should you recommend? To answer, select the appropriate option in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	Capability
Indicate where a project is in the process for reporting and enforce required information within that process.	▼ Stage Proficiency model Allocation method Billing type
Designate specific knowledge aptitudes or certification when assigning to resource tasks.	▼ Skill Proficiency model Allocation method Assignment

Correct Answer:

Answer Area

Requirement	Capability
Indicate where a project is in the process for reporting and enforce required information within that process.	Stage Proficiency model Allocation method Billing type
Designate specific knowledge aptitudes or certification when assigning to resource tasks.	Skill Proficiency model Allocation method Assignment

Section: Describe Project Operations
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/project-operations/psa/project-stages

https://docs.microsoft.com/en-us/dynamics365/project-operations/psa/resource-management-skills-proficiency

QUESTION 33
HOTSPOT

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	○	○
You can specify only one source of funding in a project contract.	○	○
The type of project that you create for a project contract determines the method that you use to invoice project customers.	○	○

Correct Answer:

Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	●	○
You can specify only one source of funding in a project contract.	○	●
The type of project that you create for a project contract determines the method that you use to invoice project customers.	●	○

Section: Describe Project Operations
Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-contracts

QUESTION 34
A company manufactures custom medications.

You need to recommend a Dynamics 365 app that allows the company to manage the concentration of specific active ingredients, provide traceability of ingredients from supplier to customer, and substitute ingredients based on compound type.

What should you recommend?

A. Dynamics 365 Supply Chain Management
B. Dynamics 365 Product Insights
C. Dynamics 365 Customer Service

D. Dynamics 365 Asset Management

Correct Answer: A
Section: Describe Shared Features
Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/learn/modules/introduction-dynamics-365-supply-chain-management/9-manufacturing

QUESTION 35
DRAG DROP

A company plans to implement enterprise asset management.

You need to recommend solutions for the company.

What should you recommend? To answer, drag the appropriate solutions to the correct requirements. Each solution may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Correct Answer:

Section: Describe Shared Features
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/

QUESTION 36
A company plans to implement a manufacturing solution that includes integrated rate shipping costs for distribution.

You need to recommend a product to the company.

What should you recommend?

A. Dynamics 365 Sales
B. Dynamics 365 Field Service
C. Dynamics 365 Commerce
D. Dynamics 365 Supply Chain Management

Correct Answer: D
Section: Describe Shared Features
Explanation

Explanation/Reference:

QUESTION 37
A customer owes two vendors $500 each for services performed. The customer wants to post a lump sum of $1,000 to a bank to cover the payments.

You need to be able to track vendor payments individually.

Which feature should you recommend?

A. Ledger setup
B. Journal voucher
C. Bank reconciliation

Correct Answer: B
Section: Describe Shared Features
Explanation

Explanation/Reference:

QUESTION 38
HOTSPOT

A retailer plans to award its customers based on the amount of money they spend. The retailer has not previously offered a customer reward program.

You need to recommend a method for tracking customer spending.

What should you recommend? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

App to use:

| Dynamics 365 Sales |
| Dynamics 365 Finance |
| Dynamics 365 Customer Service |
| Dynamics 365 Commerce |

Feature to implement:

| Loyalty program |
| Customer statement |
| Accounts receivable transaction |
| Retail statement |

Correct Answer:

Answer Area

App to use:

| Dynamics 365 Sales |
| Dynamics 365 Finance |
| Dynamics 365 Customer Service |
| **Dynamics 365 Commerce** |

Feature to implement:

| **Loyalty program** |
| Customer statement |
| Accounts receivable transaction |
| Retail statement |

Section: Describe Shared Features
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-customer-loyalty-program

QUESTION 39 A retailer sells products by using an e-commerce site, brick and mortar stores, and phone sales.

Different processes are used for each type of order source.

You need to ensure that you can support each type of sale.

What should you recommend?

A. case management and loyalty programs

B. a mobile app and online sales
C. a retail store, an online store, and a call center
D. a mobile app and a credit card gateway

Correct Answer: C
Section: Describe Shared Features
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/channel-setup-online

QUESTION 40
HOTSPOT

A company plans to implement Dynamics 365 Customer Insights and use the audience insights capability.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	O	O
You can cleanse and analyze customer data from multiple sources.	O	O

Correct Answer:

Answer Area

Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	O	O
You can cleanse and analyze customer data from multiple sources.	O	O

Section: Describe Shared Features
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/customer-insights/audience-insights/overview

QUESTION 41
HOTSPOT

A company is evaluating Dynamics 365 Fraud Protection. You need to help the customer understand the features that are available.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can create decision rules to determine which accounts are considered safe, which should be watched, and which should be blocked.	O	O
You can analyze historical data to create rules that accept or reject customer transactions.	O	O

Correct Answer:

Answer Area

Statements	Yes	No
You can create decision rules to determine which accounts are considered safe, which should be watched, and which should be blocked.	O	O
You can analyze historical data to create rules that accept or reject customer transactions.	O	O

Section: Describe Shared Features
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/fraud-protection/overview

QUESTION 42 A company wants to use sales, resourcing, project management, and expense tracking in a single application.

What should the company implement?

A. Dynamics 365 Project Operations
B. Dynamics 365 Finance
C. Dynamics 365 Business Central
D. Dynamics 365 Human Resources

Correct Answer: C

Section: Describe Shared Features
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-gb/dynamics365/business-central/across-business-functionality

QUESTION 43
HOTSPOT

A company plans to implement Dynamics 365 finance and operations apps.

You need to recommend a feature that allow users to edit Dynamic 365 data by using Microsoft Office. Changes that you make in Microsoft Office must update Dynamic 365.

What should you recommend? To answer, select the appropriate options in the answer area.

Hot Area:

Answer Area

You can use the [▼] feature to edit Dynamics 365 data by using Microsoft Excel.

| Open in Excel |
| Export to Excel |
| Export to Word |

Correct Answer:

Answer Area

You can use the [▼] feature to edit Dynamics 365 data by using Microsoft Excel.

| Open in Excel |
| Export to Excel |
| Export to Word |

Section: Describe Shared Features
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/office-integration/use-excel-add-in

QUESTION 44
HOTSPOT

A company implements Dynamics 365 finance and operations apps. You need to describe the shared features that are available to technical and business users to company stakeholders.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Report customizations that are made to a specific analytical workspace apply to all users of that workspace.	○	○
The Export to Excel option exports the currently selected data that is visible in a grid on a page.	○	○

Correct Answer:

Answer Area

Statements	Yes	No
Report customizations that are made to a specific analytical workspace apply to all users of that workspace.	◉	○
The Export to Excel option exports the currently selected data that is visible in a grid on a page.	○	◉

Section: Describe Shared Features
Explanation

Explanation/Reference:
Reference: https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/analytics/customize-analytical-workspace

QUESTION 45 A company plans to implement Dynamics 365 finance and operations apps. The company wants to integrate Microsoft Teams with these applications.

Which three platforms support Microsoft Teams integration? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

A. Dynamics 365 Commerce
B. Power BI
C. Microsoft Dataverse
D. Dynamics 365 Customer Engagement (on-premises)
E. SharePoint Online

Correct Answer: ABE
Section: Describe Shared Features
Explanation

Explanation/Reference:
Reference:
https://docs.microsoft.com/en-us/dynamics365/teams-integration/teams-integration